Name of Project: Ayeyarwady Integrated River Basin Management Project (AIRBM)

IDA Credit No.: 5559-MM

Contract Name: Speed/Hydrographic Survey Boats

Reference Number: G3.1

Date of Issue: 14 December 2016
INVITATION TO QUOTE

MINISTRY OF TRANSPORT AND COMMUNICATIONS

DIRECTORATE OF WATER RESOURCES AND IMPROVEMENT OF RIVER SYSTEMS (DWIR)

AYEYARWADY INTEGRATED RIVER BASIN MANAGEMENT (AIRBM) PROJECT

PROJECT MANAGEMENT UNIT

Wishes to purchase:
G3.1 – Speed/Hydrographic Survey Boats
(3 Speed Boats, 4 engines and 3 trailers)

1. The goods are required to be supplied by 14 weeks from the date of contract.

2. Interested qualified eligible suppliers are invited to obtain a copy of the bidding documents free-of-charge from the address given below.

3. To be considered eligible and qualified a firm or individual must
   a) Have completed within the last 3 years at least one contract of a similar nature of at least 50% of the value of the bid.
   b) Not be under any notice of disbarment issued by the Government, or the World Bank.

4. Bids must be delivered to the address given below at or before 13:00 hour on 24 January 2017. Late bids will be rejected. Bids will be opened in public immediately thereafter at the address given below in the presence of the Bidders' representatives and the project's beneficiaries from the concerned local community who choose to attend shall be allowed to be present in person.

5. The Purchaser shall award the Contract to the Bidder whose offer has been determined to be the lowest evaluated bid and is substantially responsive to the Bidding Documents, provided further that the Bidder is determined to be qualified to perform the Contract satisfactorily.

6. All bids must be accompanied by a bid securing declaration as described in the bidding documents, any bid not accompanied by one will be rejected as non-compliant.

7. The address where the document may be inspected and obtained is:
   Ms. Ei Kyipyar Soe or Mr. Aung Min, PMU Procurement Officers
   No.400, DWIR Compound, Building (7), Lower Pazuntaung Road, Postal Code 11171, Pazuntaung Township, Yangon, Myanmar
   Telephone: +95 0973189261, +95 095058307
   E-mail: eikyipyarsoe@gmail.com; aungminaung1977@gmail.com
8. In case of any difficulty in obtaining the bidding documents, interested parties may contact in writing
Mr. Aung Myo Khaing, Component 3 Director
No.400, DWIR Compound, Building (7), Lower Pazuntaung Road, Postal Code 11171, Pazuntaung Township, Yangon, Myanmar
Telephone: +95 95150213, +95 996 5150213
E-mail: component3director@gmail.com;
and also send a copy of the communication to
dwir.airbm@gmail.com; kohtinkyaw1@gmail.com; geerinck@gmail.com;

9. The address for bid submission and bid opening is:
Ms. Ei Kyipyar Soe or Mr. Aung Min, National Procurement Officers
AIRBM Project, PMU Office,
No.400, DWIR Compound, Building (7), Lower Pazuntaung Road, Postal Code 11171,
Pazuntaung Township, Yangon, Myanmar

10. The Government of Myanmar and/or the World Bank will declare a firm ineligible either indefinitely or for a stated period of time, to be awarded a contract financed by the Government of Myanmar and/or the World Bank respectively, if it at any time determines that the firm has engaged in corrupt or fraudulent, coercive or collusive practices in competing for or in executing a contract. Please refer to Attachment 1 ‘The Bank’s Policy on Fraud and Corruption.
SECTION 1. INSTRUCTIONS TO BIDDERS

1. **Goods:** DWIR, AIRBM Project, Project Management Unit, as the Purchaser, invites bids for the supply of 3 boats, 3 outboard engines + 1 spare engine, 3 trailers as described in the Conditions of Contract (CC). The successful bidder will be expected to deliver the Goods within the time allowed under the Conditions of Contract.

2. Government of Myanmar has received funding from the World Bank towards the cost of the Ayeyarwady Integrated River Basin Management (AIRBM) Project. The Purchaser intends to apply a portion of the proceeds of the funding to eligible payments under the contract(s) for which these Bidding Documents are issued. No payment shall be made to persons or entities for any import of goods, if such payment or import is prohibited by a decision of the United Nation’s Security Council, taken under chapter VII of the Charter of the United Nation.

3. **Eligibility and Qualifications of the Bidder:** Only bidders that meet the following criteria will be eligible for an award of contract:
   
a) Have completed within the last 3 years at least one contract of a similar nature of at least 50% of the value of the bid or have sold similar goods of at least twice the volume/quantity required
   
b) Not be under any notice of suspension or debarment issued by the Government, or the World Bank.

   The bidder shall be required to provide documentary evidence with its bid to demonstrate that it meets the above requirements.

4. **Fraud and Corruption.** The World Bank requires that Borrowers or Recipients (including beneficiaries of the funds), as well as bidders, suppliers, contractors and consultants observe the highest standard of ethics during the procurement and execution of contracts. In pursuance of this policy, both the Government of Myanmar and the World Bank as details in Attachment 1 ‘World Bank Policy – Corruption and Fraudulent Practices’.

5. **Contents of Bid Documents:** The set of Bid documents comprises the documents listed below:

   Invitation to Quote
   SECTION 1. INSTRUCTIONS TO BIDDERS
   SECTION 2. CONDITIONS OF CONTRACT FOR THE SUPPLY OF GOODS
   SECTION 3. PRICE AND DELIVERY SCHEDULE
   SECTION 4. TECHNICAL SPECIFICATIONS AND DRAWINGS
   SECTION 5. FORM OF BID
   SECTION 6. FORM OF CONTRACT AGREEMENT
   SECTION 7. BID AND PERFORMANCE SECURING DECLARATION

6. **Documents Comprising the Bid:** The Bid submitted by the Bidder shall comprise the following documents:

   Form of Bid
   Price and Delivery Schedule
   Bid and Performance Securing Declaration

   The bids shall also comprise information about the proposed goods and a work program including delivery of the goods and conducting the services.
All the pages of the bid shall be signed by an authorized person of the Bidder

7. **Bid and Evaluation Criteria:** The Bidder must bid for the whole required items, and the evaluation of bids shall also be for the whole package.

   The Purchaser shall award the Contract to the Bidder whose bid has been determined to be the lowest evaluated bid and is substantially responsive to the Bidding Documents, provided further that the Bidder is determined to be qualified to perform the Contract satisfactorily.

8. **Bid Prices:** Prices should be quoted in USD for the Goods delivered at the final destination (Project Site) specified in the Price and Delivery Schedule, inclusive of all costs such as transportation, insurance, and other local charges required for conveying the goods to the final destination. Prices shall remain fixed and not subject to price adjustment during the period of performance of the contract.

   The Client has obtained an exemption from payment of Income Tax on fees to consultants and Import Duties for any goods procured from overseas for the Project in the Client’s country as per the Order Letter No. 14/168/AaPhaYa (6/2016), dated 7 July 2016, issued by the Cabinet of the Government of Union of Myanmar.

9. **Validity of Bid.** The bid shall remain valid for the period of **seventy (70) calendar days** counted from the deadline for submission of bids specified in Paragraph 12 of these Instructions. The Purchaser may request Bidders to extend the period of validity for a specified additional period. The Purchaser’s request and the Bidder’s responses shall be made in writing or by email. A Bidder may refuse the request for extension of bid validity in which case he may withdraw his Bid without any penalty. A Bidder agreeing to the request will not be required or permitted to otherwise modify its Bid.

10. **Language of the Bid:** All documents relating to the Bid and contract shall be in English language.

11. **Preparation and Sealing of Bid:** The Bidder shall prepare one original of the documents comprising the Bid as described in Paragraph 6 of these Instructions, and clearly marked “Original”. In addition, the Bidder shall also submit two copies which shall be clearly marked as “COPY”. In the event of discrepancy between them the original shall prevail. The original and the copy of the Bid shall be signed by a person or persons duly authorized to sign on behalf of the Bidder. All the pages of the Bid where entries or amendments or corrections have been made shall be initialed by the person or persons signing the Bid. The Bidder shall seal the original and the copies of the Bid in two inner envelopes and one outer envelope, duly marking the inner envelopes as “ORIGINAL” and “COPY”. The inner and the outer envelopes shall be addressed to the Purchaser at the address provided in paragraph 9 of the Invitation to Bid and shall provide a warning “DO NOT OPEN BEFORE THE SPECIFIED TIME AND DATE FOR BID OPENING” as defined in paragraph 12 of these Instructions. The inner envelopes shall indicate the name and full address of the Bidder. If the outer envelope is not sealed and marked as above, the Purchaser will assume no responsibility for the misplacement or premature opening of the Bid.
12. **Place and Deadline for Submission of Bids:** The Bids shall be delivered to the Purchaser NO LATER than 13:00 hours on 24 January 2017 at the address given in paragraph 9 of the Invitation to Quote. Any Bid received by the Purchaser after the deadline prescribed in this clause will be returned unopened to the Bidder.

13. **Bid and Performance Securing Declaration:** The Bid and Performance Securing Declaration should be in accordance with the form included in SECTION 7 BID AND PERFORMANCE SECURING DECLARATION and shall be valid for the warranty period described in paragraph 7 of the Conditions of Contract. Any Bid not accompanied by a Bid and Performance Securing Declaration will be rejected by the Purchaser as non-responsive. The execution of a bid securing declaration will result in the Bidder being held ineligible for all contracts let by the Government irrespective of the funding source for a period of two years from the date of the Purchaser’s execution of this Declaration unless, at a Bidder’s option, the Bidder pays to the Purchaser an administrative penalty of two percent (2%) of the total bid amount to the Purchaser. The Bid Securing and Performance Declaration will be executed:

(a) if a Bidder withdraws its bid during the period of bid validity specified by the Bidder on the Bid Form or
(b) if the Bidder does not accept the correction of its Bid Price pursuant to paragraph 17 of these Instructions.
(c) if the successful Bidder fails within the specified time to sign the Contract:
(d) if the successful bidder, once contracted commits a fundamental breach of contract leading to the Purchaser’s termination of the contract for reasons of the successful bidder’s default.

14. **Modification and Withdrawal of Bids:** No Bids shall be modified after the deadline for submission of Bids specified above in paragraph 12 of these Instructions. Withdrawal of a Bid between the deadline for submission of Bids and the expiration of the validity of the Bids as specified in paragraph 9 of these Instructions above may result in the execution of the Bid Securing and Performance Declaration.

15. **Opening of Bids:** The Purchaser will open the Bids in the presence of the bidders’ representatives and representatives of the project’s beneficiaries from the local community who choose to attend, at the time, date, and in the place specified in paragraph 12 of these Instructions. The bidders’ names, the Bid prices, the total amount of each Bid and any discounts, Bid modifications and withdrawals, the presence or absence of Bid Security or Bid Securing Declaration, and such other details as the Purchaser may consider appropriate, will be read out and recorded at the opening. The minutes shall be signed in original by all those present at the bid opening. Immediately upon conclusion of the bid opening proceedings, copies of the minutes shall be provided to the bidders and community representatives present at the bid opening. In addition, a copy of the minutes shall promptly be posted at a prominent and freely accessible location outside the office of the Purchaser, and also sent to all those who obtained the bidding documents but were not present at the bid opening.

16. **Process to be Confidential:** All information relating to the examination, clarification, evaluation and comparison of bids for the contract award shall not be disclosed until the award to the successful Bidder has been announced.

17. **Evaluation and Comparison of Bids:** The Purchaser will award the Contract to the Bidder whose Bid has been determined to be substantially responsive and compliant to the technical specification and standards therein and who has offered the lowest evaluated
Bid and has been determined to be qualified to perform the Contract satisfactorily. In evaluating the Bids, the Purchaser will determine for each Bid the evaluated Bid Price by making any correction for any arithmetic errors as follows:

a. where there is a discrepancy between amounts in figures and in words, the amount in words will govern;

b. where is a discrepancy between the unit rate and the line item total resulting from multiplying the unit rate by the quantity, the unit rate as quoted will govern;

If a Bidder refuses to accept the correction, his Bid will be rejected and Bid and Performance Securing Declaration executed.

18. **Purchaser’s Right to Accept Any Bids and to Reject any or all Bids:** The Purchaser reserves the right to accept or reject any bid, and to cancel the process of competition and reject all bids, at any time prior to the award of the Contract, without thereby incurring any liability to the affected Bidder(s).

19. **Notification of Award and Signing of Contract:** The Bidder whose Bid has been accepted will be notified of the award by the Purchaser prior to the expiration of the validity period of the Bid, by registered letter. The written notification of award will constitute the formation of the Contract.

20. **Debriefing:** After the award of contract has been announced an unsuccessful Bidder has the right to request a debriefing to ascertain why its bid was unsuccessful and the Purchaser the obligation to provide it. No commercial confidences will breached and no detailed information concerning other bids will be disclosed other than the information already read out at bid opening and the reasons for any and all bids rejection.

21. **Complaints:** A complaint may be made by any party at any stage of the procurement process. No complaint will be responded to during the evaluation period. Complaints received during the evaluation period will be reviewed by the Purchaser and a response issued only after the evaluation is completed. Complaints shall be addressed to the Project Manager:

   Attn.: Mr. Win Hlaing, Project Director
   AIRBM Project, PMU Office,
   No.400, DWIR Compound, Building (7), Lower Pazuntaung Road, Postal Code 11171,
   Pazuntaung Township, Yangon, Myanmar
   e-mail: dwir.airbm@gmail.com;

The Project Manager will investigate the grounds for the complaint and, with the exception of those complaints received during the evaluation period as described above, respond to in writing within 14 calendar days of receiving the complaint. In the event that the response from the Project Manager does not satisfy the bidder or there is no response to the complaint it should be referred to the Republic of the Union of Myanmar Federation of Chamber of Commerce and Industry (UMFCCI). In such case, a copy of the complaint should also be sent to the World Bank Ana Nunez Sanchez, e-mail: anunezsanchez@worldbank.org;
22. **Publication of Award.** The Purchaser shall

(i) notify in writing all participating bidders of the results of the bid evaluation promptly after the contract has been awarded, and

(ii) publish on the DWIR or Ministry website, promptly at the end of each quarter, a notice informing the general public of the availability of contract awards summary and contract registers in the office of the Purchaser.
SECTION 2. CONDITIONS OF CONTRACT FOR THE SUPPLY OF GOODS

Article 1 General Provisions

1. The Supplier confirms that he has examined, read and understood fully all the Contract Documents, being
   i. The Form of Contract,
   ii. the Conditions of Contract,
   iii. the Special Conditions of Contract
   iv. the Technical Specifications
   v. the Form of Bid submitted by the Supplier,
   vi. the Price and Delivery Schedule,
   vii. the Purchaser’s Notification of Award
   together form the Contract

2. The Contract shall be amended only by written agreement between the Purchaser and the Supplier.

3. The law applicable to the Contract shall be that of Myanmar. Every effort shall be made to resolve disputes amicably and without recourse or referral to third parties. Any dispute that cannot be resolved amicably shall be referred by either Party to the Chamber of Commerce for adjudication in accordance with the Rules of Conciliation and Arbitration of the International Chamber of Commerce.

Article 2 Purchaser’s and Supplier’s obligations

4. The Purchaser and the Contractor now agree as follows:
   • The Contract Price is........................................................................................................
     This amount is for the full delivery of the goods listed in the Price and Delivery Schedule.
   • The Supplier shall supply: 3 boats, 3 outboard engines + 1 spare engine, 3 trailers and incidental services, including commissioning and training on or before the delivery date and at the final destination (Project Site), as stipulated in the Price and Delivery Schedule, and conforming to the standards as stipulated in the
Technical Specifications. The Supplier shall be responsible for fully insuring the Goods against loss or damage from “warehouse to warehouse” (final destination) on “All Risk basis”.

5. The Purchaser has the right to reduce the payment to the Supplier by 0.1% of the total price of the Contract for each day of delay beyond the delivery date shown in the Price and Delivery Schedule. The reduction is up to a maximum of 10%, then after the Purchaser may terminate the contract.

6. If war or natural disaster makes completion of the contract impossible, the Supplier may ask the Purchaser to release him from the Contract.

7. The Supplier guarantees that all goods supplied will be new and unused and carry a warranty of 3 years for Hull, 1 years for all the Accessories and engines and 1 years for the trailers starting from the actual delivery date of the goods. Throughout this period the Supplier agrees to make good, at its own expense, any defect that appears during that time due to quality of materials or workmanship.

8. Payments will be made according to the schedule and terms and conditions set out below:

<table>
<thead>
<tr>
<th>Steps of Payment</th>
<th>Amount</th>
<th>Payment Conditions</th>
<th>Scheduled date for Payment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Payment of full</td>
<td>100% of the value of delivered Goods and Services</td>
<td>Upon receipt, commissioning, inspection and acceptance of the goods, and completion of the training and incidental Services</td>
<td>30 days after receipt of invoices</td>
</tr>
<tr>
<td>Contract Price</td>
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</table>

9. Processing of payments will be as follows:

i. 100% of the Contract Price. Within 14 days of receiving the goods the Purchase will undertake any inspections and tests that it deems necessary. Provided that the goods pass any such inspection or tests and the training program & incidental services are completed the Purchaser will issue an acceptance certificate to the Supplier. The Supplier shall submit its commercial invoice with the original acceptance certificate attached and three copies
of both, signed by the supplier as true and correct copies. The Purchaser will effect payment within 30 days of submission.

ii. In the event that after the expiry of 14 days after the delivery of the goods and services, the Purchaser does not provide the Supplier with an acceptance certificate (or issue instructions to repair or replace any defective goods), the Supplier shall submit its invoice in three copies signed as true and correct, and the Purchaser will effect payment within 30 days of submission.

10. Payment shall be made in **USD**.

11. If any payment is delayed for more than 1 calendar month after the due date for Payment, the Purchaser will pay interest to the Supplier at the rate of 0.3% of the amount of the payment for the first month and for each subsequent full calendar month during which payments are delayed.

12. If the Contract is cancelled because of the fault of the Supplier, the Purchaser has the right to obtain the goods from another source. The Supplier shall be liable for any purchase costs paid in excess of this Contract’s value.

**Article 4 Fraud and Corruption**

13. The World Bank requires that Borrowers or Recipients (including beneficiaries of the funds), as well as bidders, suppliers, contractors and consultants observe the highest standard of ethics during the procurement and execution of contracts according to the Attachment 1 ‘World Bank Policy – Corruption and Fraudulent Practices’.
Article 5 Special Conditions

The boats must be brought to Office of the Project Management Unit, DWIR Compound, 400 Lower Pazundaung Road, Postal Code 11171, Pazundaung Township, Yangon, Myanmar by the Supplier and (a) The goods should be packed according to the internationally acceptable requirements and be transported to the final destination. The supplier shall unpack, install and commission the boats. The Technician(s) with suitable qualification of the Supplier should conduct on-the-job-training to 9 staffs of DWIR agency in the following topics in Yangon.

1. Assembly/disassembly of the Engine & Spare parts: how to remove /install the engine and spare parts, trailers, and all the accessories.
2. Launching/Retrieving: how to launch the boat from the trailer into the river and vice versa
3. Manoeuvring: how to drive the boat taking care of maximum rpm, reversing, etc.
4. Emergencies: how to clean the propeller from debris, tilt the engine, retrieve a man-over-board, what to do with grounding, avoiding damaging the propeller
5. Operations on water: how to change fuel, drain water from fuel tank, change water, etc.
6. Maintenance boat: how to maintain the boat itself, after each use, per month, per year
7. Maintenance engine: how to maintain the engine, after each use, per month, per year – keep logbook
8. Maintenance trailer: how to maintain the trailer itself, per month, per year
9. Basic repairs engine: how to make basic repairs to the engine (most frequent failures)
10. Basic repairs boat: how to repair the hull of the boat with fiberglass or aluminum repair kits

The Supplier shall inform the Purchaser of delivery date of the goods to Office of the Project Management Unit at least 3 days in advance and the Purchaser shall ensure readiness of the trainees for training.

In witness of what has been agreed above, the signatures of the authorized representatives of the two Parties are affixed below on the date shown.

<table>
<thead>
<tr>
<th>♦ Purchaser</th>
<th>♦ Supplier</th>
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<tbody>
<tr>
<td>Name        : -------------------------------</td>
<td>Name        : -------------------------------</td>
</tr>
<tr>
<td>Position    : -------------------------------</td>
<td>Position    : -------------------------------</td>
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<tr>
<td>Date        : -------------------------------</td>
<td>Date        : -------------------------------</td>
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Attachment 1

World Bank Policy - Corrupt and Fraudulent Practices


“Fraud and Corruption:

1.16 It is the Bank’s policy to require that Borrowers (including beneficiaries of Bank loans), bidders, suppliers, contractors and their agents (whether declared or not), sub-contractors, sub-consultants, service providers or suppliers, and any personnel thereof, observe the highest standard of ethics during the procurement and execution of Bank-financed contracts. In pursuance of this policy, the Bank:

(a) defines, for the purposes of this provision, the terms set forth below as follows:

   (i) “corrupt practice” is the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party;

   (ii) “fraudulent practice” is any act or omission, including a misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain a financial or other benefit or to avoid an obligation;

   (iii) “collusive practice” is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party;

   (iv) “coercive practice” is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party;

   (v) "obstructive practice" is:

      (aa) deliberately destroying, falsifying, altering, or concealing of evidence material to the investigation or making false statements to

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1 In this context, any action to influence the procurement process or contract execution for undue advantage is improper.

2 For the purpose of this sub-paragraph, “another party” refers to a public official acting in relation to the procurement process or contract execution. In this context, “public official” includes World Bank staff and employees of other organizations taking or reviewing procurement decisions.

3 For the purpose of this sub-paragraph, “party” refers to a public official; the terms “benefit” and “obligation” relate to the procurement process or contract execution; and the “act or omission” is intended to influence the procurement process or contract execution.

4 For the purpose of this sub-paragraph, “parties” refers to participants in the procurement process (including public officials) attempting either themselves, or through another person or entity not participating in the procurement or selection process, to simulate competition or to establish bid prices at artificial, non-competitive levels, or are privy to each other’s bid prices or other conditions.

5 For the purpose of this sub-paragraph, “party” refers to a participant in the procurement process or contract execution.
investigators in order to materially impede a Bank investigation into allegations of a corrupt, fraudulent, coercive or collusive practice; and/or threatening, harassing or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation, or

(bb) acts intended to materially impede the exercise of the Bank’s inspection and audit rights provided for under paragraph 1.16(e) below.

(b) will reject a proposal for award if it determines that the bidder recommended for award, or any of its personnel, or its agents, or its sub-consultants, sub-contractors, service providers, suppliers and/or their employees, has, directly or indirectly, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the contract in question;

(c) will declare misprocurement and cancel the portion of the loan allocated to a contract if it determines at any time that representatives of the Borrower or of a recipient of any part of the proceeds of the loan engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices during the procurement or the implementation of the contract in question, without the Borrower having taken timely and appropriate action satisfactory to the Bank to address such practices when they occur, including by failing to inform the Bank in a timely manner at the time they knew of the practices;

(d) will sanction a firm or individual, at any time, in accordance with the prevailing Bank’s sanctions procedures,\(^6\) including by publicly declaring such firm or individual ineligible, either indefinitely or for a stated period of time: (i) to be awarded a Bank-financed contract; and (ii) to be a nominated\(^7\);

(e) will require that a clause be included in bidding documents and in contracts financed by a Bank loan, requiring bidders, suppliers and contractors, and their sub-contractors, agents, personnel, consultants, service providers, or suppliers, to permit the Bank to inspect all accounts, records, and other documents relating to the submission of bids and contract performance, and to have them audited by auditors appointed by the Bank.”

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\(^6\) A firm or individual may be declared ineligible to be awarded a Bank financed contract upon: (i) completion of the Bank’s sanctions proceedings as per its sanctions procedures, including, inter alia, cross-debarment as agreed with other International Financial Institutions, including Multilateral Development Banks, and through the application the World Bank Group corporate administrative procurement sanctions procedures for fraud and corruption; and (ii) as a result of temporary suspension or early temporary suspension in connection with an ongoing sanctions proceeding. See footnote 14 and paragraph 8 of Appendix 1 of these Guidelines.

\(^7\) A nominated sub-contractor, consultant, manufacturer or supplier, or service provider (different names are used depending on the particular bidding document) is one which has either been: (i) included by the bidder in its pre-qualification application or bid because it brings specific and critical experience and know-how that allow the bidder to meet the qualification requirements for the particular bid; or (ii) appointed by the Borrower.
## SECTION 3. PRICE AND DELIVERY SCHEDULE

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<th>5</th>
<th>6</th>
<th>7</th>
<th>8</th>
</tr>
</thead>
<tbody>
<tr>
<td>Item</td>
<td>Description of Goods</td>
<td>Country of Origin</td>
<td>Unit</td>
<td>Quantity</td>
<td>Unit Price&lt;sup&gt;(1)&lt;/sup&gt; (Delivery at Final Destination)&lt;sup&gt;(2)&lt;/sup&gt;</td>
<td>Total Price (Col. 5x6)</td>
<td>Expected Delivery&lt;sup&gt;(3)&lt;/sup&gt;</td>
</tr>
<tr>
<td>1</td>
<td>Supply and commissioning of Power/Hydrographic Survey Boats including training</td>
<td>Set</td>
<td>3</td>
<td></td>
<td></td>
<td>(?) Week after contract signing.</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Outboard engines</td>
<td>unit</td>
<td>4</td>
<td></td>
<td></td>
<td>(?) Week after contract signing.</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Trailers</td>
<td>unit</td>
<td>3</td>
<td></td>
<td></td>
<td>(?) Week after contract signing.</td>
<td></td>
</tr>
</tbody>
</table>

**State currency of quotation (USD):**

<table>
<thead>
<tr>
<th>Total:</th>
</tr>
</thead>
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**Total Bid Price**

In Words.................................................................................................................................

Authorized Signature of Bidder..............................................................................................

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<sup>(1)</sup> Currency to be used is USD. The price shall include all costs for transportation, insurances, and any other local charges for delivery of the goods up to final destination.

**Note:** In case of discrepancy between unit price and total, the unit price shall prevail.

<sup>(2)</sup> The Final Destination is, DWIR Compound, No. 400, Lower Pazundaung Road, Postal Code 11171, Township, Lower Pazundaung, Yangon, Myanmar

<sup>(3)</sup> It is expected that within 14 weeks the goods to be delivered, and incidental services and training to be completed. However, the Bidders may propose their estimated delivery period for the relevant item of goods and services under Column (8) of the above table provided that the above mentioned overall time periods are not exceeded.
HYDROGRAPHIC SURVEY VESSEL

SECTION 4. TECHNICAL SPECIFICATIONS AND DRAWINGS

Introduction

The Myanmar government has received a credit from the World Bank for the Ayeyarwady Integrated River Basin Management Project (AIRBMP). The objective of the project is to help Myanmar develop the institutions and tools needed to enable informed decision making in the management of Myanmar’s national water resources and to implement integrated river basin management on the Ayeyarwady, while immediately enhancing the river’s productivity with “low/no regrets” investments in the hydro-meteorological observation system, and in navigation enhancements on the Ayeyarwady. The project would also support a prompt and effective response to potential crises and emergencies. One of the sub-component will contribute to safer, economical inland water transport that will provide increased opportunities for trade, market access and mobility.

To achieve a better operational readiness to assist shipping, especially for surveying, charting and navigation channel marking there will be a need for 3 Power Boats to conduct hydrographic surveys, to move people to larger survey vessels, inspect the survey operations, make quick site inspections, and occasionally transport small materials. The boats will also be used as rescue boat as necessary.

The project requires 3 boats, 3 outboard engines + 1 spare, and 3 trailers. Specifications are listed below. The final destination for the delivery is Office of the Project Management Unit, DWIR Compound, No. 400, Lower Pazundaung Road, Postal Code 11171, Pazundaung Township, Yangon, Myanmar. In addition to the procurement of the above, there is also a need for the commissioning and training of the end users so the supplier will need to send a technician who will make the boats fully operational and train selected staff of the relevant agency in the use of the boats, trailer and engine and provide sufficient knowledge in how to maintain the equipment, including the boat, engine, trailer and auxiliary instruments on board. Manuals and detailed maintenance plan will need to be provided. In the below list there will also be spare parts but it is left to the supplier to propose a list of spare parts to go along.

All goods and materials must be new, unused, of the most recent or current models, and incorporate all recent improvements in design and materials.
<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Specification</th>
</tr>
</thead>
</table>
| 1.   | BOATS (3 boats) | | **Statement of Compliance**  
Bidders must state here either “Comply” or “Not Comply” against each of the individual parameters of each Specification stating the corresponding performance parameter of the equipment offered. Statements of “Comply” or “Not Comply” of must be supported by evidence in a bidders bid and cross-referenced to that evidence.  
A statement that is not supported by evidence or is subsequently found to be contradicted by the evidence presented may render the bid under evaluation liable for rejection. A statement either in the bidders statement of compliance or the supporting evidence that is found to be false either during evaluation or the execution of the contract may be regarded as fraudulent and render the bidder or supplier liable for prosecution. | Complied | Not Complied |
### a. Type, function and area of use

<table>
<thead>
<tr>
<th>Type boat</th>
<th>Hydrographic Survey Boat</th>
</tr>
</thead>
<tbody>
<tr>
<td>Function and use of boat</td>
<td>To conduct hydrographic surveys and move people to larger survey vessels, inspect the survey operations, make quick site inspections, Also used as rescue boat.</td>
</tr>
<tr>
<td>Area of use</td>
<td>Ayeyarwady River (high sediment load, occasionally debris on the water)</td>
</tr>
</tbody>
</table>

### b. Overall dimensions and design

<table>
<thead>
<tr>
<th>Passenger capacity</th>
<th>Min 6 people</th>
</tr>
</thead>
<tbody>
<tr>
<td>Length over all (LOA)</td>
<td>7 to 8.5 m</td>
</tr>
<tr>
<td>Deadrise</td>
<td>Max 18 degrees at transom, 25 d forward, 35 d at bow</td>
</tr>
<tr>
<td>Beam</td>
<td>2.3 m – 2.9 m</td>
</tr>
<tr>
<td>Draught</td>
<td>Max. 0.40m with engine</td>
</tr>
<tr>
<td>Freeboard</td>
<td>Should be more than 0.80m</td>
</tr>
<tr>
<td>Tests and Results</td>
<td>Results inclination test and, stability and tests reports (for a full load of 6 persons and all the hydrographic equipment) should be submitted. Test has to be witnessed and the report shall be prepared by an independent authority.</td>
</tr>
<tr>
<td>Material hull</td>
<td>Fiberglass or aluminum</td>
</tr>
<tr>
<td>Material superstructure</td>
<td>Fiberglass or aluminum</td>
</tr>
<tr>
<td>Antislip surface</td>
<td>All over upper deck and gunnels</td>
</tr>
<tr>
<td>Hull color</td>
<td>dark blue hull</td>
</tr>
<tr>
<td>Markings</td>
<td>Ensign on both sides well above waterline: 'DWIR' in white. Letters must be 20 cm high</td>
</tr>
</tbody>
</table>

### c. Interior design and structure. The boat space consists of a half-enclosed cabin and outside working space

<p>| Enclosed or half-enclosed cabin for hydrographic surveys | - For min 6 people with space for Chart Table and shelves for the computers and survey material. |</p>
<table>
<thead>
<tr>
<th>Outside area</th>
<th>Must be <strong>minimum 6 sqm</strong>. There must be some space before and behind the cabin</th>
</tr>
</thead>
<tbody>
<tr>
<td>Height of Cabin</td>
<td><strong>Minimum of 1.9 m (height)</strong></td>
</tr>
</tbody>
</table>

**d. Performance requirements**

<table>
<thead>
<tr>
<th>Full Speed over water</th>
<th>Min. 20 knots</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fuel tank capacity</td>
<td>Minimum 220 ltr. Fitted filter with water drainage cock</td>
</tr>
<tr>
<td>Reserve buoyancy</td>
<td>Sufficient to keep the boat afloat with substantial leak or damage</td>
</tr>
</tbody>
</table>

**e. Required accessories**

<table>
<thead>
<tr>
<th>Lockers and storage</th>
<th>Port and starboard lockers</th>
</tr>
</thead>
</table>

**f) Navigational and other equipment**

<table>
<thead>
<tr>
<th>VHF Radio with antenna</th>
</tr>
</thead>
<tbody>
<tr>
<td>12/24 volt outlet</td>
</tr>
<tr>
<td>Fuel tank gauge</td>
</tr>
<tr>
<td>RPM gauge</td>
</tr>
<tr>
<td>Battery power gauge</td>
</tr>
<tr>
<td>Life jackets for 6 people</td>
</tr>
<tr>
<td>Sand anchor with 30m chain/rope</td>
</tr>
<tr>
<td>Fire extinguisher</td>
</tr>
<tr>
<td>Navigation lights</td>
</tr>
<tr>
<td>Horn</td>
</tr>
<tr>
<td>Blue flashlight</td>
</tr>
<tr>
<td>2 x 25m mooring rope</td>
</tr>
<tr>
<td>Jerry can with nozzle</td>
</tr>
<tr>
<td>Two paddles</td>
</tr>
</tbody>
</table>

**f. Guarantees**

<table>
<thead>
<tr>
<th>Required minimum Guarantees</th>
<th>Hull 3 years</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accessories 1 years</td>
<td></td>
</tr>
</tbody>
</table>

**2. OUTBOARD ENGINES (4 engines)**

<p>| Type | To be suggested by boat supplier |</p>
<table>
<thead>
<tr>
<th>Brand</th>
<th>To be suggested by boat supplier</th>
</tr>
</thead>
<tbody>
<tr>
<td>Power output</td>
<td>140 to 150 HP per boat</td>
</tr>
<tr>
<td></td>
<td>four stroke</td>
</tr>
<tr>
<td>propeller</td>
<td>3 or 4 blade or equivalent proven technology</td>
</tr>
<tr>
<td>Spare propeller</td>
<td>3</td>
</tr>
<tr>
<td>Tools</td>
<td>Basic</td>
</tr>
<tr>
<td>Spare engine parts per engine</td>
<td>Essential parts that allow for most frequent problems such as alternator belt and others</td>
</tr>
<tr>
<td>Spare consumable parts per engine</td>
<td>Engine oil</td>
</tr>
<tr>
<td></td>
<td>Filters</td>
</tr>
<tr>
<td></td>
<td>Alternator belt</td>
</tr>
<tr>
<td>Other parts</td>
<td>1 spare battery which should be located easy to connect for separate navigational equipment, and which can be used as back-up for main engine battery.</td>
</tr>
<tr>
<td>Guarantee outboard engine – all parts</td>
<td>1 years</td>
</tr>
</tbody>
</table>

3. **TRAILERS** (3 trailers – tilt if possible)

<table>
<thead>
<tr>
<th>Axial load</th>
<th>To suit boat and trailer (incl. engine and full fuel tank)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Connection to car</td>
<td>Standard 50mm towball</td>
</tr>
<tr>
<td>Material</td>
<td>Must be galvanized steel or aluminum</td>
</tr>
<tr>
<td>Braking system</td>
<td>Trailers must be fitted with brakes and breakaway system sufficient for the trailer and boat (including engine and full gas tank).</td>
</tr>
<tr>
<td>Lights and fittings</td>
<td>Mandatory</td>
</tr>
<tr>
<td>Front wheel</td>
<td>Mandatory</td>
</tr>
<tr>
<td>Gross Trailer Weight</td>
<td>Mandatory</td>
</tr>
<tr>
<td>Bunks or rollers</td>
<td>Mandatory</td>
</tr>
<tr>
<td>Guarantee</td>
<td>2 years</td>
</tr>
<tr>
<td>Description</td>
<td>Requirements</td>
</tr>
<tr>
<td>------------------------------------</td>
<td>-------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>1. Transport from supplier</td>
<td>‘door to door’ destination, Office of the Project Management Unit, DWIR Compound, No.400, Lower Pazundaung, Yangon, Myanmar</td>
</tr>
<tr>
<td>2. Commissioning</td>
<td>Installation must be done by Supplier’s Technician</td>
</tr>
<tr>
<td>3. Training</td>
<td>Min, 3 days of training must be done by Supplier’s Technician</td>
</tr>
<tr>
<td>4. Maintenance Plan and Manuals</td>
<td>Must be supplied, and be part of training</td>
</tr>
</tbody>
</table>
EXAMPLES OF HYDROGRAPHIC SURVEY VESSELS AND TRAILERS
SECTION 5. 1. FORM OF BID

__________ (Date)

To: __________________________  (Purchaser’s Name)

__________________________  (Purchaser’s Address)

We offer to supply in conformity with the Bidding Documents and in accordance with the Delivery Schedules specified therein, the following Goods [insert a brief description of the Goods. The total price of our Bid, including any discounts offered, is [insert amount in words and figures].

We are not a Government owned entity or enterprise (or we are a government owned entity that is legally, commercially and managerially autonomous and not bidding for a contract to our supervising agency)

We are not suspended or debarred by the World Bank or other multilateral financial institution

This Bid and your written acceptance will constitute a binding Contract between us. We understand that you are not bound to accept the lowest or any Bid you receive.

We hereby confirm that this Bid will remain valid for 70 days after the Deadline for Submission of Bids.

We note and accept without reservation the Government’s and the World Bank’s (when other than the Government) right to audit and inspect any and all records relating both to the preparation of our Bid, and if our Bid is successful, the execution of the resulting contract according to the Attachment 1 – ‘World Bank Policy – Corruption and Fraudulent Practices’.

Authorized Signature: ____________________________
Name and Title of Signatory__________________________

Name of Bidder: ____________________________
Address:
__________________________

Phone Number __________________
Fax Number, if any ________________
SECTION 6. FORM OF CONTRACT AGREEMENT

AGREEMENT

This Agreement, made the_______day of_________________20__, by and between

________________________________________

[insert name and address of Purchaser] (hereinafter called “the Purchaser”) and

________________________________________

[insert name and address of Supplier] (hereinafter called “the Supplier”).

Whereas the Purchaser invited bids for certain Goods viz., [insert brief description of Goods] and has accepted a Bid by the Supplier for the supply of those Goods in the sum of [insert Contract Price in words and figures] (hereinafter called “the Contract Price”).

Now this Agreement witnessed as follows:

1. In this Agreement, words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract hereafter referred to, and they shall be deemed to form and be read and construed as part of this Agreement.

2. The following documents shall constitute the Contract between the Purchaser and the Supplier, and each shall be read and construed as an integral part of the Contract:
   (a) The Form of Contract,
   (b) the Conditions of Contract,
   (c) the Special Conditions of Contract
   (d) the Technical Specifications
   (e) the Form of Bid submitted by the Supplier,
   (f) the Price and Delivery Schedule,
   (g) the Purchaser’s Notification of Award

3. This Contract shall prevail over all other Contract documents. In the event of any discrepancy or inconsistency within the Contract documents, then the documents shall prevail in the order listed above.

4. In consideration of the payments to be made by the Purchaser to the Supplier as hereinafter mentioned, the Contractor hereby covenants with the Purchaser to execute and complete the Contract in conformity in all respects with the provisions of the Contract.
5. The Purchaser hereby covenants to pay the Supplier in consideration of the execution and completion of the Contract the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.

In Witness whereof the parties thereto have caused this Agreement to be executed the days and year first before written

The Common Seal of

was hereunto affixed in the presence of:

Signed, Sealed, and Delivered by the said

in the presence of:

Binding Signature of Purchaser:

Binding Signature of Supplier:
SECTION 7. BID AND PERFORMANCE SECURING DECLARATION

[The Bidder shall fill in this form in accordance with the instructions indicated in brackets and submit it with the Bid.]

Date: [insert date]
Name of contract: [insert name]
Contract Identification No.: [insert number]
Invitation to Quote No.: [insert number]

To: ______________________________

We, the undersigned, declare that:

1. We understand that, according to your conditions, bids must be supported by a bid and performance securing declaration.

2. We accept that we shall be suspended from being eligible for bidding in any contract with the Purchaser and the Government of Myanmar for the period of time of two years starting on the date of the Purchaser’s execution of this Declaration or pay 2% of the contract price as a penalty, if we are in breach of our obligation(s) under the bid conditions and contract conditions, because we:

   a) have withdrawn our Bid during the period of bid validity specified by us in the Bid Submission Sheet; or

   b) do not accept the correction of errors in accordance with the Instructions to Bidders of the Bidding Documents, or

   c) having been notified of the acceptance of our Bid by the Purchaser during the period of bid validity, fail or refuse to execute the Contract Form, if required, or

   d) committed a fundamental breach of contract leading to the Purchaser’s termination of the contract for reasons of our default.

3. We understand this bid securing declaration shall expire if we are not the successful bidder, upon the earlier of (i) our receipt of a copy of your notification that we were unsuccessful; or (ii) 30 (thirty) days after the expiration of our bid, or in the event that our bid is successful and we are awarded a contract we understand that this bid and performance securing declaration will expire upon successful completion of the warranty period specified in paragraph 7 of the Conditions of Contract.

4. We understand that if we are a JV, the Bid and Performance Securing Declaration must be in the name of the JV that submits the bid. If the JV has not been legally constituted at the time of bidding, the Bid Securing Declaration shall be in the names of all future partners as named in the letter of intent.

Signed [insert signature(s) of authorized representative] In the Capacity of [insert title]
Name [insert printed or typed name]

Duly authorized to sign the bid for and on behalf of [insert authorizing entity]

Dated on [insert day] day of [insert month], [insert year]